**An analysis of sales data (Copy downloaded Chandoo chocolates data set)**

**Cleaning And Data Preparation Done In Excel; Dashboard Done and excel**

**1)Questions and objectives**

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| **Questions** | |  |  |  |
| **1** | Sales by country |  |  |  |
| **2** | Best Salesperson by country |  |  |  |
| **3** | Profits by product |  |  |  |
| **4** | Which products to discontinue? |  |  |  |

2)data cleaning

* Sort the data by amount (formatted the amount column to currency and the sort newest on top) this was to make sure all amounts are correct and that outliers identified
* Checked for duplicates
* Applied trim on text columns to remove trailing/leading spaces
* Converted the data set into an excel data table before analysis

3)Data Processing

* Used VLOOKUP to match cost per unit with products
* Calculate total profit per product sale

4) Analysis in Excel

* Do the analysis, create dashboard

5) Share Findings